

HARTLEY'S

Merchandise of Standard Quality

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Free Embroidery Classes Next Week  
ENROLL NOW AT EMBROIDERY COUNTER.

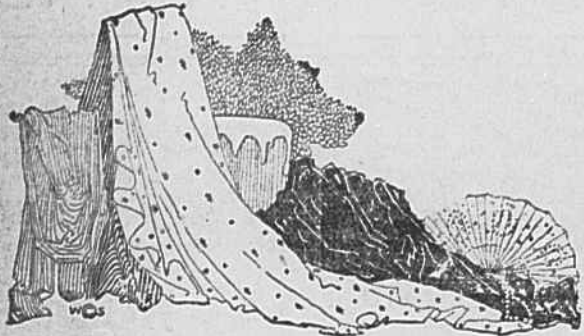
HARTLEY'S

## Accurate Forecast

Thousands of men, women and children will come to the store Thursday to get winter clothes, remnants of every sort and household furnishings. They will be well served, will get double full money's worth and will in no case be deceived by false advertising or price tickets in the

# Hartley's Semi-Annual Clearance and REMNANT SALE

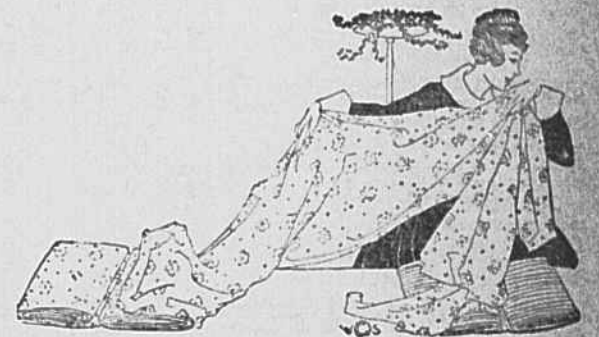
## Beginning Thursday Morning, January 18, at 9 o'Clock



9 A. M.—This good hour is set in fairness to out of town customers who cannot conveniently get here earlier and to shorten the strain upon our faithful workers during this busy sale day.

TWICE a year, in January and July, it is necessary by compulsion for the Hartley Store to hold great Sales of Remnants, always bringing it several thousands of remnants at prices so low as not to be understood without explanation. These sales are not held to attract crowds to the store, or to "bait" the advertisement or to try to lure customers in to see something cheap and buy something dear, but are ABSOLUTELY NECESSARY SALES to clear our crowded stock rooms, to sell out all the "short lots" to make way for new business.

These sales are golden opportunities for people who want to economize. There won't be another such opportunity again for six months at least.



**SILVER-PLATED SANDWICH TRAYS**—Beautiful pierced, 10-inch trays, that, if bought at present market prices couldn't be retailed for less than \$1.50. Only seven to sell, 95c.

**BROWN WARE CASSEROLES**—Pretty nickel frame with handles, full quart size. Special price 79c.

**ODD PLATES**—From bread and butter to breakfast sizes. Its a clean up for the whole year; formerly 10c as many as you want each at 5c.

**A 7-PECE INITIAL WATER SET FOR \$1.25**—The 2-quart pitcher and glasses have a silver band around tops, initial in silver with neat silver wreath around it. Initials in stock: A, C, D, E, F, H, M, L, W, R, K. Formerly priced \$1.65 a set. Sale price \$1.25.

(Basement)

### Japanese Waste Baskets

Direct importations with former prices very reasonable. But it's our policy to clear stocks after Christmas on all such things as orders for next Christmas business will be placed in February.

Here are the sale prices—50c baskets, 29c—\$1.00 baskets, 69c—\$1.25 baskets, 89c—\$1.50 baskets, \$1.15.

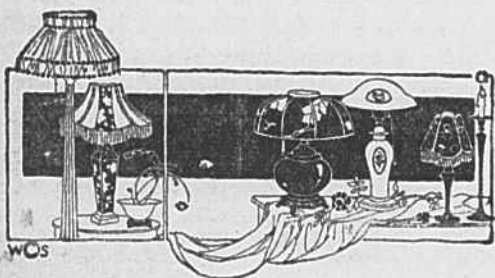
(Basement)

### Silverware Priced About Half

Such good silver-plated ware is selling at about double our sale prices. It is guaranteed for 5 years, pretty in design, and you'll like the French Gray finish. Quantities are limited on some

Teaspoons ..... 90c a dozen	Berry Spoons ..... 25c each
Tablespoons ..... \$1.40 a dozen	Sugar Shells ..... 10c each
Cold Meat Forks ..... 15c each	Butter Knives ..... 10c each
Pie Knives ..... 15c each	

(Basement)



### A Bright Sale of Gas and Electric Lamps

Considering that everything made of metal is rapidly increasing in price, these reductions deserve your prompt attention. They are splendid values because they are new in style and of dependable makes.

\$ 6.00 Gas Lamps ..... \$ 4.85	\$12.00 Electric Reading Lamps ..... \$9.85
\$ 9.00 Gas Lamps ..... \$ 7.45	\$15.00 Electric Reading Lamps ..... \$11.85
\$12.00 Gas Lamps ..... \$ 9.85	\$18.00 Electric Reading Lamps ..... \$15.45
\$14.50 Gas Lamps ..... \$11.85	\$35.00 Electric Reading Lamps ..... \$17.85
\$17.50 Gas Lamps ..... \$14.85	
\$25.00 Electric Boudoir Lamps ..... \$18.50	
\$25.00 Electric Boudoir Lamps ..... \$18.50	

(Basement)

### Sale of Millinery



All the Velvet, Plush and Velour Hats, in stock are now down to \$1.50 and \$2.50. These prices are very little considering their former markings of \$4 to \$8.50, and besides, the styles and trimmings are of the very best. Come Thursday and see what you can get for only \$1.50 or \$2.50.

**UNTRIMMED HATS**—A splendid line of large and small shapes for only \$1.00—Thursday.

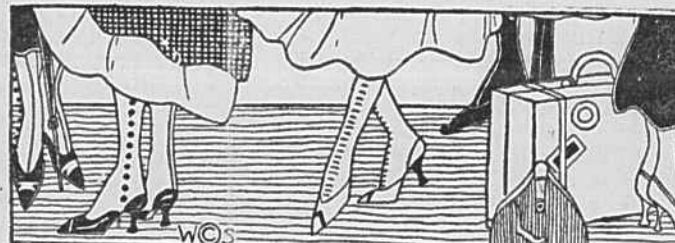
**CHILDREN'S HATS**—A lot reduced from 50c and 75c will be 25c each.

(Second Floor)

### Starting Thursday the Winter Sale of the Hartley Shoe Store

Shoes for Men, Shoes for Women, all carefully selected and approved Shoes.

No False Styles Are Here.



Some of the smartest, most exclusive models and values of the season are in this sale at good savings. So that when you glance over this list of prices, please remember that they represent Hartley—standard shoes, well made and in good styles.

NOTE—"Broken lots" mean that there are some of the sizes missing in each style, but taken as a whole, there are all sizes in the complete assortments.

LOT NO. 1—Ladies' Fancy Dress Shoes (broken lots) that sold formerly at \$7.00, \$7.50 and \$8.00. Your choice \$5.85.

LOT NO. 2—Ladies' Fancy Dress Shoes (broken lots) that sold formerly at \$6.50 and \$7.00. Your choice \$4.85.

LOT NO. 3—Ladies' Black Patent Leather and Dull Calfskin Shoes, some cloth topped (broken lots) sold formerly at \$6.00 and \$6.50. Your choice \$3.85.

LOT NO. 4—Ladies' black patent leather and dull calfskin shoes (broken lots) formerly sold at \$4.50 and \$5.00. Your choice \$2.85.

LOT NO. 5—Ladies' black patent and dull leather shoes (broken lots) mostly button and cloth top styles, regularly \$3.50 and \$4.50. Your choice \$2.50.

LOT NO. 6—Ladies' black patent and dull leather shoes (broken lots) mostly button and cloth top styles, formerly \$3.50 and \$4.00. Your choice \$1.90.

LOT NO. 7—Men's shoes (broken lots) that formerly sold at \$4.50 to \$6.00. Your choice \$2.90.

You will be wise to buy shoes for now and for next spring while prices are low.

### Thursday We Will Have a Large and Sweeping Clearaway of Women's Fashions

All our good winter things going out at one time at prices very small—frequently a third and sometimes a half less than earlier prices. There are pretty dresses for morning, afternoon and evening wear; coats and suits and furs. Plenty of time yet for you to wear them—but there isn't plenty of time for us to keep them here, and so if you will help us make room for the early spring garments soon to arrive you will be amply repaid by these wonderful savings.



### All the Winter Suits Now at Half Price

Velours, serges, poplins, gabardines and rich broadcloths in winter's best styles and colors. Choose any at 1/2 price.

### Winter Coats Greatly Reduced

Entire stock; many new ones just received this week; Plushes, Bolivias, Velours—all the season's good cloths and colors.

\$50.00 Coats, now ..... \$32.50	\$25 to \$27.50 Coats, now ..... \$16.75
\$35 to \$40 Coats, now ..... \$26.75	\$15.00 Coats now ..... \$10.00

### FURS! FURS! FURS! A Fourth to a Third Less

Single muffs, scarfs, stoles, capes and whole sets. Pointed Fox, Red, Black and Toupe Foxes, Raccoon, Black and Grey Wolf, Beaver, Hudson Seal, Lynx, Skunk, etc., all of dependable quality and very low in price.

### And Don't Forget the Reductions on FUR COATS

A \$35.00 black Pony Skin Coat is now \$26.25.  
A \$49.50 long Pony Skin Coat trimmed with wolf fur is \$37.50  
A \$150.00 Hudson Seal Coat, 42 inches long, full sweep, handsomely lined is now \$112.50.  
A \$135.00 Hudson Seal Coat, 40 inches long, is now \$100.00.  
A \$175.00 Hudson Seal Coat with full sweep and lined with a handsome broche silk, is now \$130.00.  
A \$115.00 Hudson Seal Coat, 40 inches long, full sweep style, \$85.00.  
A \$87.50 River Mink Coat is now \$59.50.

Second Floor

### REMNANTS

Thousands of choice remnants of greater savings than ever before. All the piece goods from which these remnants remain, were ordered early last spring at the prices of a year ago. The reductions were taken from the original prices, which of course, have advanced considerably since then, so that in every instance, your purchase of remnants means a double savings this time.

There are remnants of Silks, Wool Dress Goods, Ribbons, Cotton Dress Goods, Dress Linens, Laces, Embroideries, Long Cloths, Nainsooks, Batistes, Dimities, Voiles, Linings, Silkolines, Sateens, Muslins, Gingham, Persales, Madras, Prints, Crashes, Lace Curtain Materials, Cretonnes, Cambrics, Towels, Odd Sheets, Pillow Cases, Bed Spreads Blankets and other things; all of standard quality.

First and Third Floors.

### Corset Sale

Madame Lyla, Nemo, Gossard and American Lady Corsets are in this sale. They are "short" lots of this season's best selling styles so out they must go. Prices will be—  
\$1.98, 2.48, 3.48, 4.48, 5.98, 6.98 for values up to \$12.00

### Why Not Buy the Fine Rugs You Need When Prices Are Low?

Goodness knows, rug prices have increased enough to make any reduction doubly welcome.

And to get Whittall Rugs, even if they are "dropped" patterns at a saving, is really good fortune. Special prices are not so frequent as they once were.

All unfringed rugs and patterns discontinued by the Whittall Mills are reduced in price. Here are a few:

9x12 feet Whittall Royal Worster, \$61.75; now \$52.50  
9x12 feet, Whittall Anglo Indian, \$69.25, now \$59.50  
9x12 feet, Whittall Teprac Rug Special ..... \$39.00  
ALSO—Whittall 27x54 inch and 36x63 inch rugs, \$6.50 to \$13.75, will be \$5.25 to \$10.50.

### Curtain Sale

Quaker lace, scrim, marquisette and novelty curtains of every description are in this sale.

The reason for their great reductions is that there are only two and three pairs of a kind.

\$1.50 and \$2.00 Curtains at ..... \$1.19  
\$2.50 Lace Curtains at ..... \$1.85  
\$4.50 Lace Curtains at ..... \$2.85  
(Third Floor)

Today Finds Us Ready With the Best Suit and Overcoat Sale the Winter Has Brought

Practically all good kinds of suits and overcoats, except blacks and blues are at a fourth reduction. All are from our own good stock. The fabrics, styles and finishing are of the Hartley sort.

—And Don't Forget Warm Clothes for the Boys.  
All of the boys' suits and overcoats, except blacks and blues, are reduced a fourth.  
\$13.50 Suits and Overcoats now \$10.00  
\$10.00 Suits and Overcoats now \$7.50  
\$7.50 Suits and Overcoats now \$5.60  
\$6.50 Suits and Overcoats now \$4.85  
\$5.00 Suits and Overcoats now \$3.75  
\$4.00 Suits and Overcoats now \$3.00  
(First Floor, Men's Store.)

